

24 June 2015

**CMP:** Rs.14.0

**Industry:** Commodity Trading & Distribution

**BSE group:** B

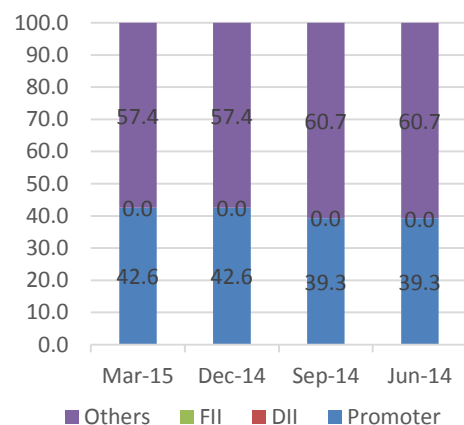
### Promoters

WeP Peripherals Ltd, Ram N Agarwal

### Key Data (as on 26-May-15)

BSE	532373
ISIN	INE434B01029
Face Value (Rs.)	10.0
Mkt Cap (Rs. mn)	322.1
Current P/E	9.9
Current P/BV	1.1
52 week low-high	8.2-23.06
30 days avg daily trading volume	4055.2
Equity capital (Rs mn)	230.0
Net worth (Rs mn)	306.4

### Shareholding Pattern (%)



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### Company business

WeP Solutions Limited earlier known as Datanet Systems Ltd was incorporated as a public limited company in March 1995 under the name of Datanet Corporation Ltd. The company is under the business of providing printing solutions to its clients. During the year 2010-11, the company entered into a scheme of arrangement to acquire the Managed Printing Solutions (MPS) division of WeP Peripherals Limited.

### Financials

Particulars (Rs in mn)	Jan '15 to Mar '15	Jan '14 to Mar '14	% Change <sup>1</sup>	Oct '14 to Dec '14	% Change <sup>2</sup>
Total income	308.5	362.2	(14.8%)	256.7	20.2%
Total operating expenditure	259.0	289.4	(10.5%)	233.6	10.9%
EBIDTA	49.5	72.8	(32.1%)	23.1	114.1%
EBIDTA margin	16.0%	20.1%	-	9.0%	-
PBT	29.1	51.2	(43.2%)	1.3	2,137.5%
PAT	19.6	36.4	(46.0%)	1.3	1,410.8%
PAT margin	6.4%	10.0%	-	0.5%	-
Cash accruals	35.1	53.8	(34.8%)	18.4	90.8%
EPS	0.9	1.6	(46.2%)	0.1	1,316.7%

<sup>1</sup> compared to corresponding quarter in the previous year

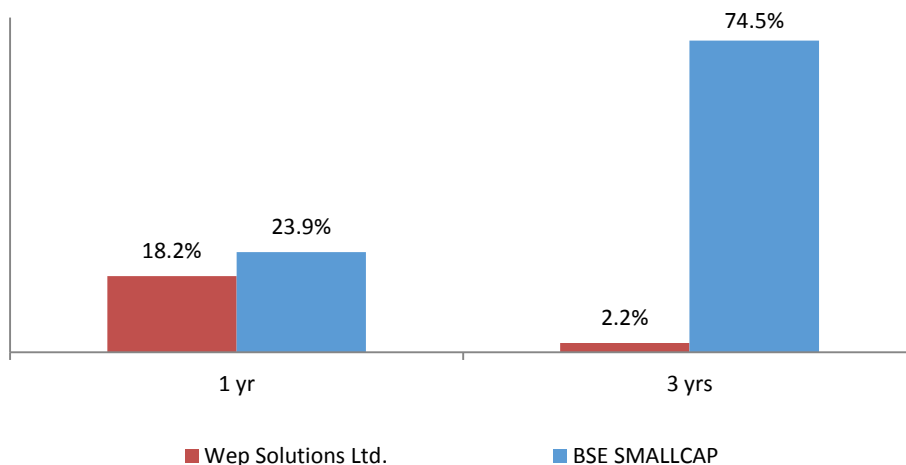
<sup>2</sup> sequential comparisons

Source: Moneycontrol, Company

### Financial Performance

In the quarter ended March 2015, the total income of the company decreased by 14.8% over the corresponding quarter last year to Rs. 308.5 mn. On a sequential basis, the total income for the quarter ended March 2015 increased by 20.2% to Rs. 308.5 mn. PAT in the quarter ended March 2015 decreased from Rs. 36.4mn in the corresponding quarter last year to Rs. 19.6mn.

### Share Price Performance



### Recent developments

- WEP Solutions Ltd has informed that P. K. Gopalakrishnan, Managing Director, stands relieved from the services of the Company with effect from 31 December 2014.
- WEP Solutions India limited purchased shares of WeP Solutions Limited through Open Market.
- WEP Solutions Ltd has informed that the Board has appointed Ram N. Agarwal as the CMD of the Company w.e.f. 16 February 2015. Ram N. Agarwal is appointed as Occupier for factories at Mysore and Baddi (Himachal Pradesh).
- WEP Solutions Ltd has informed that the Company at its meeting held on 14 February 2015 has approved grant of 254,000 Options at an exercise price of Rs. 10 per share to eligible employees under the Employees Stock Option Plan 2011.

### Financials

P&L (Rs. mn)	FY12	FY13	FY14
Total income	371.8	1,610.8	1228.7
EBIDTA	74.2	138.9	134.9
EBIDTA margin	20%	9%	11%
Depreciation	70.2	77.2	72.7
EBIT	4.0	61.7	62.2
Interest	16.2	45.0	33.9
PBT	(12.2)	16.7	28.3
Tax	(4.9)	5.6	7.4
PAT	(7.3)	11.1	20.9
PAT Margin	Negative	1.0%	1.8%
	-	-	-
Dividend Payout	-	-	55.0

Balance Sheet (Rs. mn)	FY12	FY13	FY14
Share Capital	112.6	112.6	230.0
Share application money, warrants	0.0	117.4	0.0
Reserves & Surplus	58.7	69.0	76.4
<b>Net worth</b>	<b>171.3</b>	<b>299.0</b>	<b>306.4</b>
Borrowings	120.6	100.4	123.4
Current Liabilities and provisions	113.7	511.1	332.6
Net deferred tax Liabilities	(6.7)	(25.2)	(24.7)
<b>Total liabilities</b>	<b>398.9</b>	<b>885.3</b>	<b>737.7</b>
Fixed assets	123.5	133.5	236.4
Non-current Investments	0.0	0.0	0.0
Loans and Advances	21.7	55.1	56.7
Current Assets	253.7	696.7	444.6
<b>Total assets</b>	<b>398.9</b>	<b>885.3</b>	<b>737.7</b>

Cash Flow (Rs.mn)	FY12	FY13	FY14
PBT	(12.2)	16.7	28.3
CF from Operation	27.2	146.2	172.9
CF from Investment	(82.0)	(58.5)	(176.4)
CF from Financing	47.1	(87.0)	2.7
Inc/(dec) Cash	(7.7)	0.7	(0.8)
<b>Closing Balance</b>	<b>0.2</b>	<b>0.9</b>	<b>0.1</b>

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